



Money in Motion

+61 (07) 3557 1100

Level 12

333 Ann Street

Brisbane QLD 4000

EML Payments Limited

4 February 2019

ASX Market Announcements

20 Bridge Street
SYDNEY NSW 2000

EML Launches Branded Winnings Card with European Gaming customer Betsson in Sweden

EML PAYMENTS LIMITED (ASX: EML) (“EML”) is pleased to announce that it has launched a branded reloadable winnings card program with Betsson in Sweden.

Betsson is one of the largest gaming companies in Sweden, operating the Betsson, NordicBet & Betsafe brands. The Betsson Group has operated for over 50 years and holds gaming licences in 12 jurisdictions, employing around 1,800 people across 10 locations.

This programme offers cardholders the ability to transfer their winnings from their gaming account onto the card instantly, anytime, anywhere giving cardholders access to cash and usage anywhere Mastercard® is accepted. EML’s proprietary processing system gives Betsson the ability to block the cards from being used at competitive gambling sites.

Betsson anticipate the program, which is the first of its kind in Sweden, will assist them with both customer retention as well as acquiring new customers due to the convenience of instant access to their winnings.

EML is unable to accurately estimate future Gross Debit Volume (“GDV”) that will be derived from this program, nor the pace at which this market will develop, given it is the first program of its type in Sweden. EML expects that the GDV to revenue conversion rate will be materially in line with our average for the General Purpose Reloadable segment.

With the launch of this additional program, EML is now managing 12 branded reloadable prepaid programs in the gaming industry across Australia, Europe, the United Kingdom and the United States of America.

For personal use only



Money in Motion

+61 (07) 3557 1100

Level 12

333 Ann Street

Brisbane QLD 4000

EML Payments Limited

About Betsson

Betsson AB (publ) invests in and manages fast-growing online gaming companies. The company is one of the largest in online gaming in Europe and has the ambition to outgrow the market, organically and through acquisitions, in a profitable and sustainable manner, primarily in locally regulated markets. Betsson AB is listed on Nasdaq Stockholm Large Cap (BETS).

Betsson's operational subsidiaries' vision is to deliver the best customer experience in the industry. They offer casino, sportsbook and other games via gaming licences in eleven countries in Europe and Central Asia. The business model is to offer gaming under multiple brands, including Betsson, Betsafe, Nordicbet and Casinoeuro. The brands are operated on a proprietary platform, which is the core of the offer and the customer experience.

For more information on BETSSON AB, visit: BETSSON.com

About EML Payments Limited

With EML, you will be empowered with more control, transparency and flexibility over your payment processes. Whether you serve businesses or consumers, EML makes your payment processing more efficient and secure from start to finish, while helping you improve customer service and increase brand loyalty.

Our portfolio offers innovative financial technology that provide solutions for payouts, gifts, incentives and rewards, and supplier payments. We issue mobile, virtual and physical card solutions to some of the largest corporate brands around the world, processing billions of dollars in payments each year, and manage more than 1,200 programs across 21 countries in North America, Europe and Australia.

For more information on EML Payments Limited, visit: EMLpayments.com

For further information, please contact:

Robert Shore

Group CFO

EML Payments Limited (ASX: EML)

rshore@emlpayments.com.au

+61 (0) 419 590 128

For personal use only